EXHIBITOR RIGHTS

TEAMSTERS UNION

Teamsters handle freight in the exhibit hall. They unload all trucks or vehicles. In addition, they deliver freight to exhibitors' booth(s) after it has been unloaded and handle the reverse movement of this freight at the conclusion of the show. They also deliver furniture and floor covering. Teamsters also install rental carpet and handle all empty containers. Any exhibitor may move material that is hand-carriable by one person in one trip, without the use of dollies, hand trucks or other mechanical equipment. When exhibitors choose to hand-carry in accordance with the foregoing, they must unload their vehicles (POV's) in an area designated by the show contractor.

CARPENTERS UNION

Carpenters handle the set-up and dismantling of displays and exhibit booths and hang all exhibitor ceiling signs. This includes all display work. Carpenters also un-skid, re-skid, uncrate and re-crate machinery.

Carpenters also install all exhibitor owned floor covering, including carpeting, wood flooring and rubber mats. The only exception being where the exhibit flooring is actually manufactured by the exhibitor and is being installed by full time company employees.

DECORATORS UNION

Decorators handle installation of all drape, table skirting, floor marking and other items of a decorative nature. Decorators also hang signs from drape.

Full time Exhibitor personnel have the right to perform the following work (Please see separate rules and regulations for the Electrical Union further below)

Unload their own vehicle in an area specified by the show contractor for the unloading of privately owned vehicles provided:

- They utilize the space designated by the ACCC for said purpose.
- They provide their own dollies or hand trucks.
- They utilize no motorized lift equipment.
- The vehicle is no larger than a van.

Hand carry exhibit materials through public doorways, provided:

• They do not utilize material handling equipment other than personal luggage carriers.

Set up their own display in Exhibit Booths that are no larger than 400 net square feet:

- The installation can be accomplished by full time company employees.
- Set up and handle their own product; including but not limited to the installation, interconnection, calibration, and operation of equipment.

The following work shall be performed by Union Labor:

- In-Line booths larger than a 10'x 40'
- Island booths larger than a 20'x 20'
- Installation of Display
- Laying Exhibitor owned carpet
- Crating & uncrating of show materials
- All electrical work (see note below)

ELECTRICAL UNION

Electricians handle all electrical work, which includes supplying power lines to your booth(s), connecting equipment to the proper outlets and installing any signs or headers that are lighted. Please refer to the Electrical Order Forms for Rates & Union Work Jurisdictions.

DISCOVER ATLANTIC CITY BOATING BOAT SHOW



ATLANTIC CITY CONVENTION CENTER ATLANTIC CITY, NEW JERSEY FEBRUARY 28 - MARCH 3, 2024

DISCOUNT DEADLINE DATE: FEBRUARY 9, 2024 6575 Delilah Road P: 609-485-242 PO Box 3000 F: 609-485-239 Pleasantville, NJ 08232 WWW.VISTACS.COM

I&DLABOR

CARPENTER LABOR FOR INSTALLATION & DISMANTLING OF EXHIBITS Carpenter Rates:

STRAIGHT TIME:

Advance Rate \$121.25/hr. \$151.60/hr.

one hour minimum per worker thereafter 1/2 hr. increments ST: 8:00 AM to 4:30 PM Monday through Friday

OVERTIME:

Advance Rate \$181.87/hr. \$227.40/hr. one hour minimum per worker

one hour minimum per worker thereafter 1/2 hr. increments OT: Before 8:00 AM and after 4:30 PM Monday through Friday and all hours on Saturday and Sunday

DOUBLE TIME:

Advance Rate \$242.50/hr. Standard Rate \$303.20/hr.

one hour minimum per worker thereafter 1/2 hr. increments OT: All Holidays

ALL LABOR ORDERS RECEIVED AFTER THE DEADLINE DATE OR PLACED AT SHOWSITE WILL BE CHARGED AT THE STANDARD RATE.

NOTE: 8:00 AM is the only guaranteed starting time. All the other orders will be filled as labor is available. All labor must be signed in/out at the Service Desk. Exhibitors not checked in by their requested starting times are subject to a 1 hour minimum charge per man ordered, unless we received written cancellation 24 hours prior to starting time.

PLEASE INDICATE SERVICE REQUIRED:

■ PLAN A - EXHIBITOR'S SUPERVISI				•	Estimated Labor
	# MEN	DATE	TIME	APPROX. HOURS	S S
SET-UP					\$
DISMANTLE					S .
PLAN B - VISTA SUPERVISION H	ourly rate pla	us 35% Supervi	Estimated Supervision		
TEAN D - VISTA SULEAVISION		•			\$
Name of Carrier	# Crates		Cartons	Skids	
	Please incl	ude Set-up	Plans with	Order	
After Dismantle Return Display To:	Please incl	ude Set-up	Plans with	Order	
	Please incl	ude Set-up	Plans with	Order A smantled under our Sup n exhibitor's booths for	pervision. Vista shall no

Submit order with payment to: orders@vistacs.com before deadline date!





ATLANTIC CITY CONVENTION CENTER ATLANTIC CITY, NEW JERSEY FEBRUARY 28 - MARCH 3, 2024

DEADLINE DATE: FEBRUARY 9, 2024

6575 Delilah Road P: 609-485-2421 PO Box 3000 F: 609-485-2392 Pleasantville, NJ 08232 WWW.VISTACS.COM

FORKLIFT LABOR ORDER FORM

Order forklift labor *only* if you need to assemble, move, unskid, relocate, unpack heavy equipment, after it has been delivered to your booth.

PLEASE NOTE: Exhibitors are allowed a one-time spotting of equipment or machinery (within 6" tolerance) in its initial delivery as handled from carrier to booth, provided exhibitor or his representative is present at time of delivery to booth. It is not necessary to order a forklift for this function. However, any additional movement or unskidding at exhibit booth will require a forklift order. Do not order forklift labor for motorized or mobile equipment.

Workmen and material handling equipment ordered for the start of the day will be provided at 8:00 AM. Any orders, after 8:00 AM, will be assigned after finishing earlier requests.

Exhibitors must verify any forklift labor and material handling equipment orders on the show floor. All workmen and material handling equipment must be signed in and out at the Service Desk. Cancellation of any advance order for forklift labor or material handling equipment must be at least 24 hours in advance.

Forklift crew consists of:	Forklift w/Ope	rator				
There is a minimum charge of one hour 14:30 PM weekdays, overtime before 8:00	oer crew member. AM and after 4:	Half-hour incre 30 PM weekdays	ments will ap and all hour	oply after the s on Saturday	first hour. Straight and Sunday, and d	time rates apply 8:00AM - louble time on holidays.
RIGGER FORKLIFT w/OPERATOR - (up to 5,000 lbs. c Larger forklift and/or crane service	STRAIGHT TIME \$100.05 per hour \$140.10 per hour capacity) see is available by advance request		\$192.40	IME per hour per hour	*200.10 per hour \$280.20 per hour	
FORKLIFT LABOR REQUEST						
	5,000 lbs. forklift w/operator	helper/spotter 1 or 2	Date	Time	Approx. Hours	Estimated Forklift
SET-UP:						s
DISMANTLE:						s
	# Pieces to b	e spotted	Но	eaviest Pie	ces	
					Sub Total \$	
Company Name					Boo	oth



ATLANTIC CITY CONVENTION CENTER ATLANTIC CITY, NEW JERSEY FEBRUARY 28 - MARCH 3, 2024

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HANGING OF CEILING SIGNS ORDER FORM

VISTA Convention Services reserves the right to assemble, install, and dismantle "Hanging Signs", non-electrical with approved devices and type of cable to safely hang sign.

- * All signs must be approved by Show Management and Vista Convention Services, prior to hanging.
- * All sign orders must be received in Advance of Deadline Date. All orders received after the Deadline Date will be charged an additional 25%. Orders received at the Service Desk are subject to availability and a 50% surcharge.
- * Complete plans must be provided and forwarded to VISTA Convention Services together with the completed Sign Hanging Order Form.

RATES FOR HANGING NON-ELECTRICAL SIGNS: HIGHLIFT & CARPENTERS - Two (2) Man Crew Required Please check appropriate box: We will pre-ship our sign to the advance warehouse	DISCOUNT RATE \$324.25 per hr.	STANDARD RATE \$405.31 per hr. \$ \$454.00 per hr. \$		
We will deliver our sign to the show prior to sign hanging date	\$363.20 per hr.			
Remove Sign (1/2 hr. minimum)	\$181.60 per 1/2 hr.	\$227.00 per 1/2 hr. \$		
		Sub Total \$		
THE FOLLOWING INFORMATION MUST BE COMPLETED FOR THE A	ACCURATE HANGING	OF SIGN:		
DATE REQUIREDTIME	_ESTIMATED HOUR	s		
TYPE OF SIGN:				
SIZE OF SIGN: Height Length Width	_ Weight			
SHAPE OF SIGN: ☐ Square ☐ Rectangle ☐ Circle ☐ Triangle ☐	Other			
☐ CENTER OVER BOOTH				
NUMBER OF FEET FROM FLOOR TO TOP OF SIGN				
NUMBER OF FEET IN FROM FRONT OF BOOTH				
NUMBER OF FEET IN FROM LEFT EDGE OF SIGN				
Company Name	Booth			

Submit order with payment to: <u>orders@vistacs.com</u> before deadline date!